

The MOST IMPORTANT Questionnaire You'll Ever Answer!!

Dear,

NOW is the time to turn around your life, relationships, career, and or business / organisation as YOU CHOOSE to, for the BETTER!

Complete the questionnaire below to assist you in identifying the changes **YOU need to, want to, and choose to make**. There are personal and business / organisation related statements and questions. The questionnaire should not take you more than five minutes. Tick the YES box on the right of each statement / question / comment if it applies to you and or your answer is in the affirmative to the question / statement.

QUESTION / STATEMENT	YES
First and FOREMOST, I will be 100% honest when answering the following statements / questions!	
I feel stressed.	
I work more than ten hours a day.	
I work in the evenings and or on weekends.	
There is something I want to change in my life / something is missing in my life.	
I want to clarify what my dreams, aspirations, wants and needs are, and what my passion and purpose in life is, AND live them to the fullest.	
Do you know what you want and just can't seem to make it happen?	
Do you want to move forward in your life instead of remaining as is?	
I often don't answer e-mails addressed to me, private and or work related.	
I don't enjoy my work / I'd prefer to do another type or work.	
I'd like my work to not feel like work. I'd like it to feel more like I was pursuing my passion.	
I don't know what my core values are and therefore am not living them.	
The work and the associated money I receive for the work I do is more important than my and my families happiness. Think carefully before answering this one. That is, is earning the money you earn more important than your happiness? Are you prepared to sacrifice your happiness for the pay cheque you receive on a monthly basis?	
I am not the master of my destiny.	
I don't have a life plan with associated goals and don't work on achieving those goals on a daily basis.	
I exercise less (for at least one hour per session) than three times a week.	
I am over my 'ideal weight' / I'm over weight.	
I could be happier.	
I put others before me.	
I don't spend time doing what's important to me on a daily basis.	
I don't spend time / enough time daily with a loved one.	
I wish I lead a balanced, purposeful, effective, and fulfilled life.	
I won't leave a meaningful legacy.	
I have not mastered my thoughts / I have no idea what mastering my thoughts is.	
I don't achieve my realistic goals (that I've set for myself).	
I have difficulty overcoming my problems or obstacles.	
Do you want to overcome psychological inhibitors and drivers and in so doing overcome what is holding you back, resulting in the pursuit of a compelling reason to move towards your goal?	

I have not realised my innate power and full potential, nor do I know what my innate power or full potential is.	
Do you believe that if you were doing / had achieved some / all of the foregoing points, a natural consequence would be that you would bring about huge positive effects and change in your own life, in your interpersonal relationships, your career, AND businesses / organisations that you find yourself in?	
Business orientated questions.	
I want faster realisation of personal and or company / organisational goals.	
The business / organisation I work within does not live its values (set by all within the business / organisation) through a set of behaviours agreed to by all employees.	
Do you need to bring about the development and introduction of positive, sustainable corporate values?	
The business / organisation I work within could be far more profitable, which in turn would benefit me.	
There are 'silos' and a lack of effective communication in my business / organisation.	
Do you want to make more effective use of resources (people, equipment, technology, etc)?	
We need to ensure our behavioural patterns are aligned to personal and business goals, and drive them forward.	
I need an increased ability to think strategically and choose the most suitable course of action.	
Do you need and want to accelerate the development of managers and leaders?	
I need to ensure behavioural and performance related matters are dealt with appropriately, professionally, and timely.	
I want to bring about a learning organisation which encompasses mutual feedback, resulting in a feedback culture.	
Do you want to bring about a culture and situation of ongoing performance improvement and increased productivity?	
I need to increase my and or my teams' ability to clearly define and exceed business and personal objectives through sustained peak performance.	
I need to heighten my and or my teams' clarity and flexibility in strategic thinking.	
Do you want to identify and utilise core competence within yourself and or others thus enabling greater success and wealth?	
Does your team need greater team motivation and improved performance?	
I / we as a management / leadership team need the following workshop within our business / organisation: - Coach Training Workshop – Coaching Conversations (For Supervisors, Managers, & Executives / Leaders). This two day workshop will train you, up-skill you, develop you, empower you, and give you the tools, know how, and expertise, to hold, manage, and lead quality professional Coaching Conversations with your staff and or teams. Coaching is recognised world wide as one of the most effective 'means' to maximise individuals and teams development, self realisation, interconnectivity, interdependence, behaviour enhancement, improved cognitive functioning, AND most importantly, innate power and full potential. The Coaching Conversations workshop assists you move in the direction of achieving the outcomes of a professional Executive / Leadership and Business Coach at a FRACTION of the cost of one-on-one and or team coaching.	
Now the MOST IMPORTANT QUESTIONS -	
Do you want to and CHOOSE to address / work on / improve / turn around for the better, any one or a combination of the negative's / opportunities that you marked as YES above, in your life / relationships / career / business / organisation?	

If you answered yes to last question, in fact any of the questions, you have two choices.

Choice one

Choose to take action, to be the master of your destiny, to achieve what you set your mind to, to achieve the results you need, want, and desire. Set up a meeting with me in order to book your transformation (in the true sense of the word) Executive / Leadership, Business, Career, and or Life Coaching sessions to receive professional coaching to assist and enable you realise the goals you've identified from completing the foregoing questionnaire. Keep in mind that we have a panel of highly qualified coaches that you can choose from.

We **guarantee** positive results! Naturally conditions apply.

Choice two

Choose not to take action, delete this e-mail, and not book coaching sessions with The (W)Right Coaching CC and **therefore very possibly remain as is**, to remain in the negative state you've admitted your life, career, and or business / organisation to be in.

The choice is yours! At the end of the day we hope and trust you'll make the best decision for you and or for your business / organisation!!

SPREAD THE WORD

If you feel anyone you know would benefit from our effort to make a positive difference in people's lives and businesses/organisations, please forward this e-mail onto them.

SPAM E-MAIL

This e-mail is not spam. It was sent to you in good faith as one of our existing clients, associates, and/or business contacts. We respect your privacy and have compiled our databases from surveys, events, and referrals. We do not share or hand out any of our database information.

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If this e-mail was forwarded by a friend or associate, please join our mailing list by sending us a blank email by clicking [here to subscribe](#) Your details will **NEVER** be shared, and you can unsubscribe at any time.

All the best, take care, and my best wishes to you in the coming weeks.

Regards

Steve Wright Krummeck

7 Michelle Place, Olivedale, 2158. P O Box 971, Olivedale, 2158

Tel: 011 704-1395, Cell: 0829000679, Fax 0880117041395

E-mail: stevewk@twrcc.co.za

Internet Site: www.twrcc.co.za

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